

# 5 MORE THINGS YOU MIGHT NOT KNOW

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1

#2

Global  
Grocer



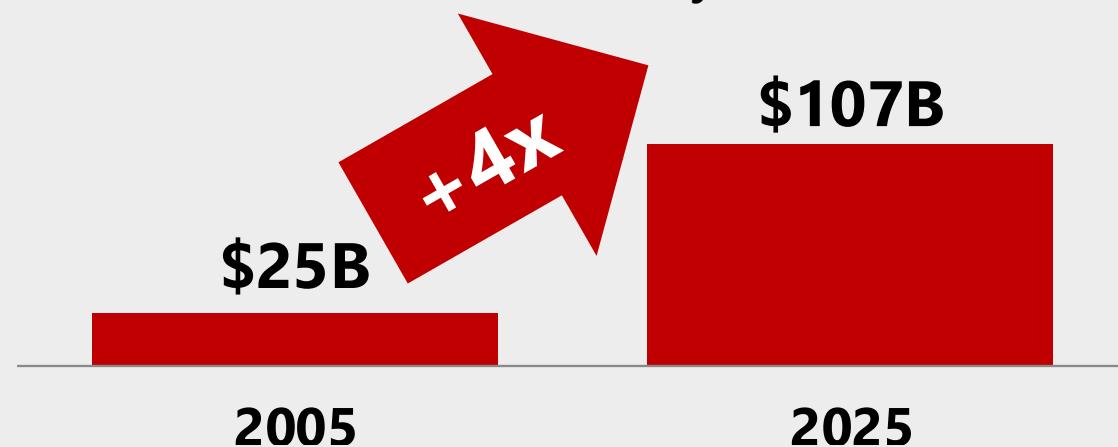
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#3

U.S.  
Grocer

- ☐ 54% of Sales Food & Consumables<sup>(1)</sup>
- ☐ U.S. Grocery Sales up 4x in 20 years

Costco's U.S. Grocery Sales



3

3.3M

Avg. Weekly  
Grocery Sales  
per Store

Average Weekly Grocery Sales Per Store

\$3.3M



~5x  
Larger

\$0.7M

Average Supermarket

4

81M

## Paid Members

- ~42% of U.S. households are paid members
- 100% Membership Revenue growth in last 10 years
- 92% Membership Renewal Rate

### Membership Fee Revenue



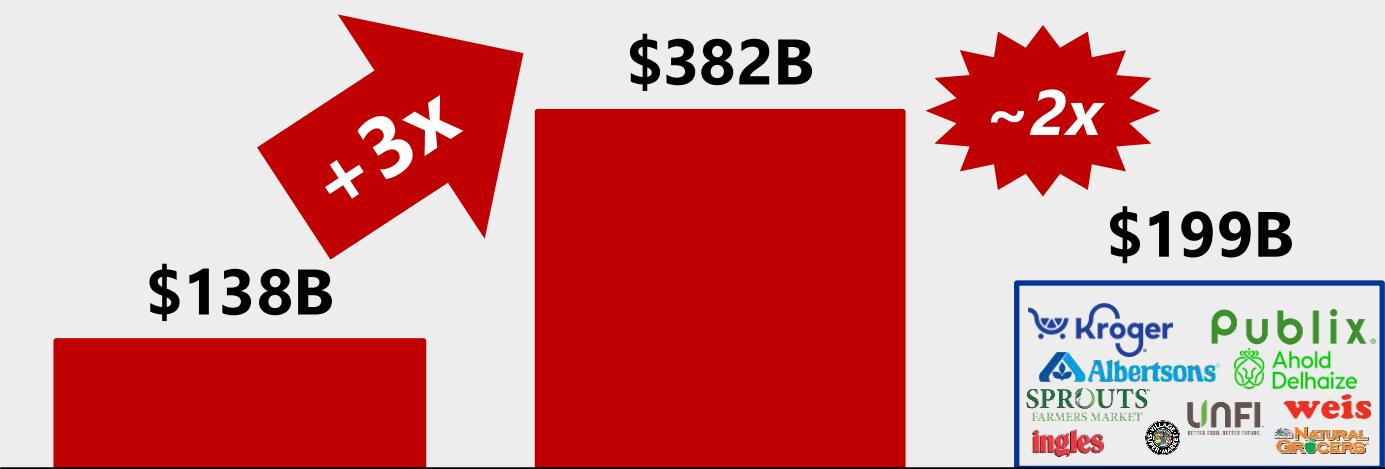
5

\$380B

## Valuation

- Value tripled since the pandemic; doubled last 2 yrs
- ~2x all public supermarkets / suppliers combined

### Firm Valuation



***"[Fresh foods] is a big driver for us in the food and sundry business... We're very happy with the growth of the business there. We are seeing some strong growth at the back half of the year"***

– Ron Vachris, CEO – Q4 Earnings Call (09.25.2025)

Note: Reflects industry research and Solomon estimates, as of December 2025.

1) Costco food sales per store represents Food & Sundries and Fresh Food segments in U.S. stores.