

5 More Things You Might Not Know

Walmart

sam's club

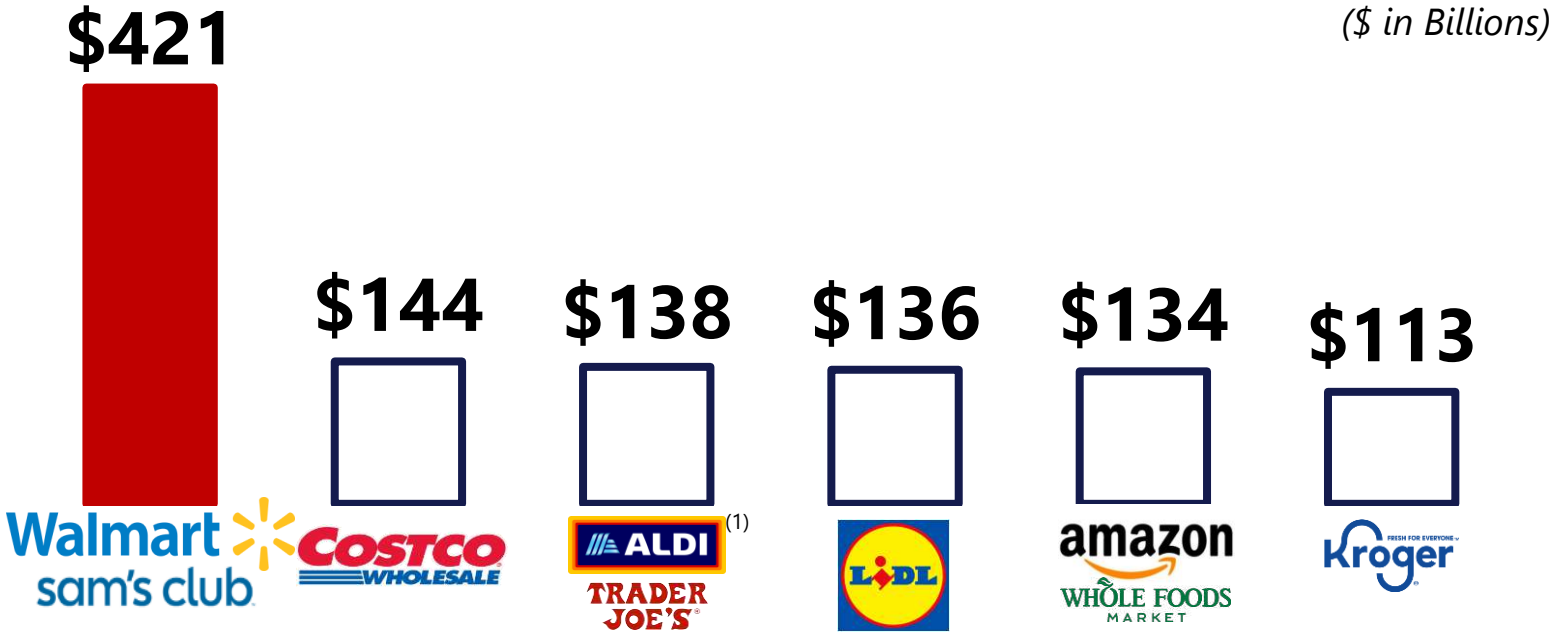
By Scott Moses October 2025

1

#1

Global Grocer

- \$421BN Global Grocery Sales
- More than Costco, Aldi and Lidl (next 3) combined
- 10,797 Global Stores

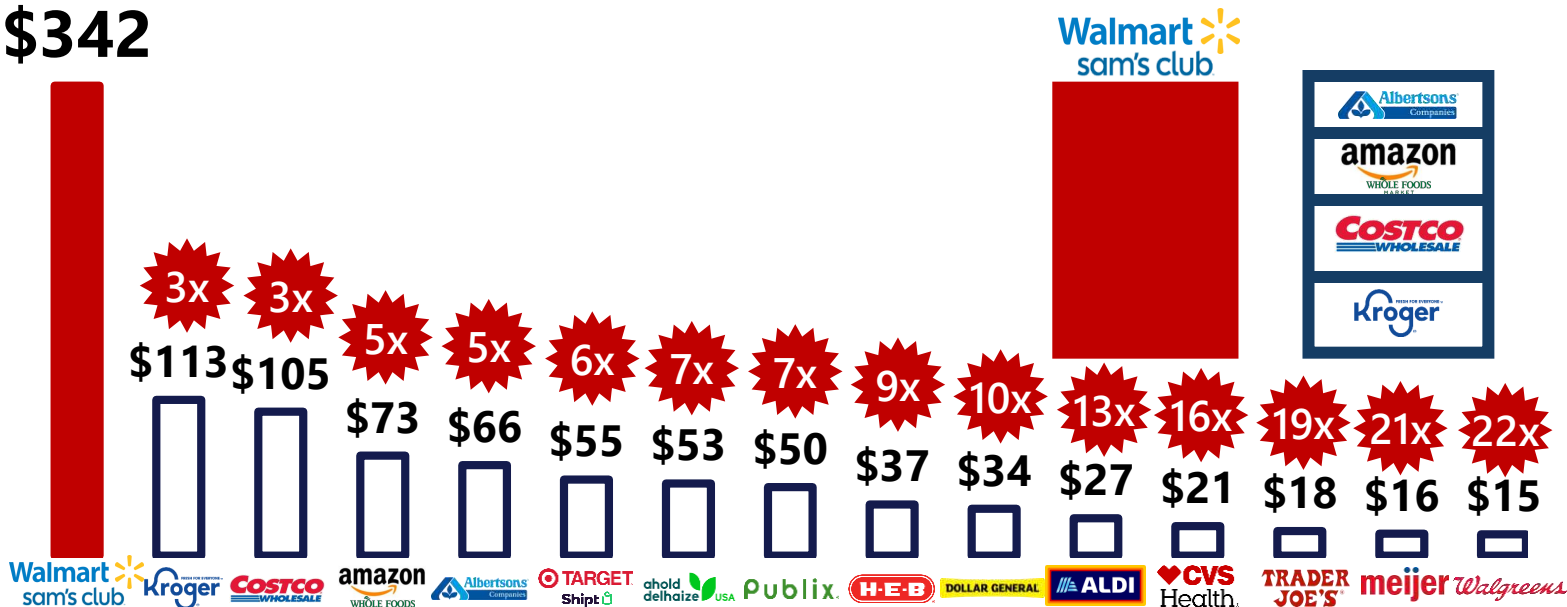


2

#1

U.S. Grocer

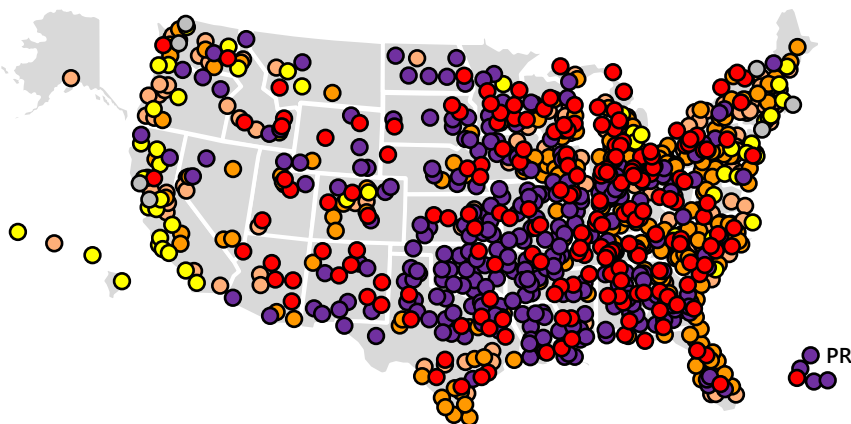
- \$342BN U.S. Grocery Sales
- 3x Kroger and Costco; 5x Amazon and Albertsons – Walmart U.S. Grocery nearly as big as all combined
- 6.5% 20-Year U.S. Grocery Sales CAGR
- Grocery is 62% U.S. Sales, up from 40% 20 years ago



3 ~30%

U.S. Grocery Share

- Gained 10% U.S. Grocery share in last 20 years
- >50% share: 293 U.S. markets (32% of its total)
- >40% share: 497 U.S. markets (55% of its total)
- >30% share: 700 U.S. markets (78% of its total)



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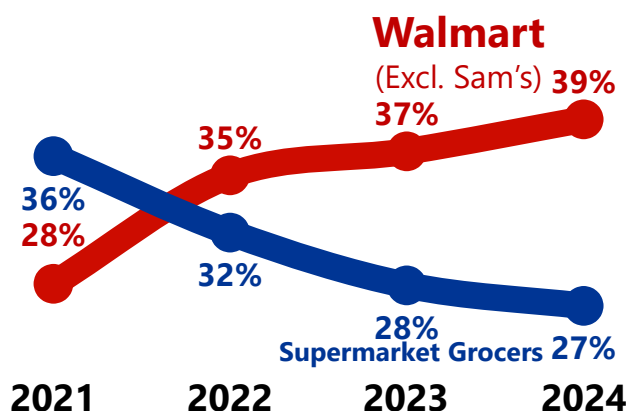
Market Share⁽²⁾

- >50% (293 markets, 32% of total)
- >40% (497 markets, 55% of total)
- >30% (700 markets, 78% of total)
- >20% (843 markets, 93% of total)
- >10% (896 markets, 99% of total)
- >0% (902 markets, 100% of total)

4 39%

U.S. Online Grocery Share

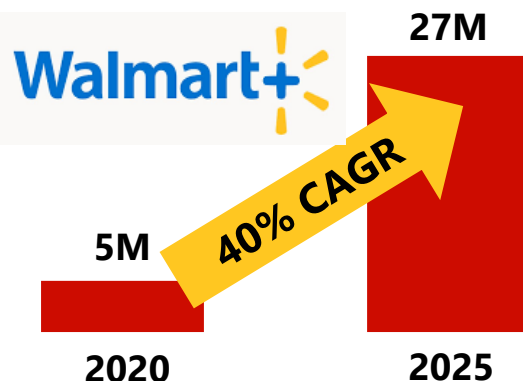
- \$80BN U.S. Online Grocery Sales
- Same-day delivery reach: 95% of households by end of 2025



5 27M

Walmart+ Members

- 31% of 100k+/year households
- +40% CAGR Walmart+ membership over last five years



"Our food business, again, in units and fresh food, in particular, had a strong quarter... having this ability to deliver at the scale and speed that we are, we're really proud of the dollar share gains we see in key categories like our food areas, and we're getting closer to customers" – John Furner, U.S. CEO, Q2 FY2026 Earnings Call, 8.21.2025

"We're fortunate to have opportunities to invest in ourselves in things like technology, AI, supply chain automation to drive returns in some cases, in the 20% range." – John David Rainey, CFO, Q2 FY2026 Earnings Call, 8.21.2025

Source: Company filings and Capital IQ as of September 2025 and Chain Store Guide Grocery Market Share Studies.
 Note: U.S. grocery sales figures exclude pharmacy, fuel and other non-grocery categories.
 Note: Amazon U.S. figures reflect 90% of North America sales (U.S. not reported).
 1. Aldi global grocery sales includes the grocery sales figure of Trader Joe's given common family ownership.
 2. Market share data consists of data from core-based statistical areas across the U.S.
 Does not include online grocery fulfilled outside of stores.