

5 THINGS YOU MIGHT NOT KNOW

March 2024

1

#5

Global Grocer

- ❑ \$115B in est. global Grocery Sales
- ❑ ~1.5 Million non-union global employees

2

#5

U.S. Grocer
(Soon to be #4)

- ❑ \$64B in est. U.S Grocery Sales
- ❑ 600+ Whole Foods, Amazon Fresh and Amazon Go grocery stores ⁽¹⁾
- ❑ ~1.1 Million non-union U.S. employees

3

>200M

Amazon Prime Members

- ❑ \$139/year Prime subscription fees generate \$28B in cash annually
- ❑ Plus ~\$50B advertising revenue

4

AA

Credit Rating

- ❑ Nearly-unlimited investment capacity to acquire and retain customers (wages, marketing, logistics, technology and growth)
- ❑ 400+ FCs
- ❑ 1,000+ hubs and sorting facilities

“Grocery is a really important and strategic area...People don’t realize we have a pretty significant-sized grocery business...that is continuing to accelerate.”
– Andy Jassy, CEO, Q4 2022 Earnings Call (02.02.2023)

5

\$1.9T
Market Value

- ☐ Valued more than all U.S. grocers, combined
- ☐ Valuation up >80% in 2023 (+\$850B increase)



~\$1.9T

amazon
WHOLE FOODS MARKET

~\$1.3T

GROCERY OUTLET Bargain Market, Albertsons Companies, BJ's Live Generously, Kroger, TARGET, Ahold Delhaize, SPROUTS FARMERS MARKET, DOLLAR GENERAL, DOLLAR TREE / FAMILY DOLLAR, CVS Health, Walgreens, Walmart, COSTCO WHOLESALE

"...if you look at our consumables business, the growth rate there is pretty extraordinary."

"...in our top 60 metros, over 60% of the shipments were coming to people in the same day or one day...when you're able to get them delivery much faster, they consider you for much more of their purchases..."

– Andy Jassy, CEO, Andy Jassy Speaks with CNBC's Jim Cramer on "Mad Money" (12.07.2023)