

5 THINGS YOU MIGHT NOT KNOW

Aug 2023



By Scott Moses

- 1 #5 U.S. Grocer**
(Soon to be #4)
 - 600+ Whole Foods, Amazon Fresh and Amazon Go grocery stores ⁽¹⁾
 - ~1.1 Million non-union U.S. employees
- 2 \$65 Billion**
Est. U.S. Grocery Sales
 - 2,000%+ U.S. grocery sales growth in the last 20 years
 - Leading online grocer
- 3 >200 Million**
Amazon Prime Members
 - \$139/year Prime subscription fees generate **\$28B in cash annually**
 - Plus >\$30B advertising revenue
- 4 AA**
Credit Rating
 - Nearly-unlimited capacity for investment to acquire and retain customers (team, wages, marketing, logistics, technology and growth)
 - 400+ FCs; 1,000+ hubs and sorting facilities
- 5 \$1.4 Trillion**
Market Value
 - Valued more than all U.S. grocers, combined
 - Valuation up >50% YTD, a \$450B increase
 - Was worth >\$2 Trillion in 2022

\$1,396

(\$ in Billions)



“Grocery is a really important and strategic area...People don’t realize we have a pretty significant-sized grocery business...that is continuing to accelerate.”
– Andy Jassy, CEO, Q4 2022 Earnings Call (02.02.2023)